

Request for Proposals for C-PACE Program Services – Questions & Answers

Updated 5/25/2018

- 1. Are we allowed to include attachments to demonstrate our work products with the understanding that the 10-page proposal should stand on its own?**

Yes.

- 2. Green Bank made it clear that they are open to different pricing models, i.e. a day rate for training, and then hourly rates to supplement as needed, and perhaps fixed pricing for services like measurement and verification review that are contained and not “ongoing” in nature. Can we present the Green Bank with several options for each item in the desired scope of seven services?**

Yes.

- 3. Could an alternate or optional fee approach be proposed for a monthly retainer based on expected volume and calendar of events?**

Yes.

- 4. Would training elements be a per event fee or a one-time content fee?**

Open to all structures.

- 5. Would performing reviews be on a per project basis and establishing and maintain technical standards on an expected scope of documents?**

We would anticipate reviews be compensated per project but will consider any proposal.

- 6. For the M&V service, could it possible to propose recurring M&V data processing and reporting for a fixed period of time such as 1-3 years post project completion and development of a pre-project baseline as a means to verify performance?**

Yes.

- 7. Regarding a “platform” for M&V, would you want a developed tools or applications for use in data collection, analysis and reporting. How exactly do you envision this platform?**

At minimum we want a partner who can collect, analyze and present the data. Standardized tools or a software platform would be more attractive.